

W Case study:

How Weaver helped Howard Worth to implement a new printing & copying system



When Howard Worth, the highly successful Accountants

and Business Advisors relocated to prestigious new offices at Gadbrook Park, Northwich recently, they took the opportunity to review a number of key business areas, including their copying and printing provision.

After detailed consultations with a number of companies they chose Weaver as their preferred partner to design and implement a company wide printing, copying and scanning solution that has enabled the replacement of the entire fleet of desktop and network printers with six Sharp MFPs.

Andrew Hague, the partner given the unenviable task of overseeing all aspects of the move comments, 'We chose Weaver for a number of reasons but mainly because we felt confident in their ability to offer us the right level of support. In a company like ours where document production is a key area you need to be completely confident in the company providing that service.'

The Sharp MFPs were selected because of their ability to deliver reliable, quality colour at a very reasonable cost per copy. With many other benefits including electronic document filing, network scanning, security pin codes and faxing, the machines provide robust document production capabilities for several busy workgroups. With Key Operator and User training from Weaver, all the staff have adopted the new system quickly and easily and are enjoying the many benefits that the Sharp

MX range offers; network scanning, document filing and the full range of finishing options, including duplexing stapling and booklet making without leaving the PC.

The next stage is to make full use of the machines to produce marketing materials and finished sets of accounts, further improving productivity.

As Andrew comments 'the move went extremely smoothly all things considered and we had first class support from Weaver both during and after the event. The move away from printers to MFDs has been a remarkably smooth one and we're still finding ways to use these machines to deliver more efficiency for us and for our clients.'

If you're looking at ways to improve business efficiency, you should consider the benefits that a properly implemented printing solution can bring. Call Weaver on 08456 123858 for an informal consultation.

Howard Worth can be contacted on 01606 369000.



HOWARD WORTH

CHARTERED ACCOUNTANTS & BUSINESS ADVISERS