

W Case study:

Newcastle under Lyme School chooses Weaver to be their new partner for copiers and printers



North Staffordshire's highest performing school is the independent

Newcastle-under-Lyme School and they have recently selected Weaver Digital as their preferred supplier for copying and printing solutions.

As a busy, successful school, Newcastle had a broad range of requirements for high volume mono and colour machines along with a need to control and recharge printing and copying costs.

'One of the main reasons we decided to change supplier was to get better service and support and we were impressed by Weavers' customer focused approach' says Alan Simpson. 'Weaver stood out because of their enthusiasm and knowledge of their product and their obvious commitment to their customers'

The Sharp range was chosen because of its reliability and quality, along with the additional benefits of network scanning, electronic document filing and pin code security. With key operator and user training from Weaver, the machines are being used to the full, improving productivity and document quality throughout the school.

Pin code access has been implemented, allowing control of printing and copying along with cost centre recharging and usage reports.

Alan Simpson comments 'installing the machines is no easy task in our premises but Weaver delivered, installed and set up the machines quickly and extremely efficiently, with very little disruption for us. Their

engineers were helpful and friendly and were able to get us up and running immediately. We really appreciate their local, personal approach.'

Weaver deal with many schools and colleges throughout the Midlands and the North West, helping them to reduce costs and produce more professional documents. With comprehensive after sales training and support, many schools rely on Weaver to be their printing and copying provider.

With other low cost solutions available, including seamless SIMS integration and print accounting, Weaver could help your school to make significant savings.

Call Weaver Digital on 08456 123858 for an informal discussion about your printing and copying needs.

Newcastle School is at www.nuls.co.uk

